

Instructional Equipment Request Form

Name of Requestor: DAVID EVERETT Division: STEM

This Equipment Request is: A Replacement | An Upgrade | New Equipment or Technology

SECTION 1: Equipment Description

Describe the specific equipment requested and how it will be used to replace, upgrade, or provide new technology to LPC from what is currently in place:

Equipment Location

Building #: Campus Hill Winery Room #: Behind room 806 in covered parking

Comments:

TOYOTA MODEL 50-8FGU20, Internal Combustion Lift Truck, quality engineered with the following specification:

- Pneumatic Tires
- LP Gas Powered - UL Type "LP" Rating

A forklift is arguably the most important piece of equipment a winery will need to acquire to be successful.

This equipment will improve instruction and support winery lifting needs. Making winery specific tasks safer and easier is critical to creating a safer instructional space for the students who are engaged in learning.

At this point the wine program does not have a dedicated forklift to attend to the multiple tasks that require a forklift. We must drive up to M&O and hope that there is a free forklift to use. When the winery is completed the necessity of a dedicated forklift will be glaringly apparent.

When you need a forklift for instruction it really needs to be accessible immediately. At this point in time, there is only one functioning forklift for the entire college. The VWT program is at the bottom of the priority list.

If applicable, describe the legal requirement, mandate, or safety concern related to the purchase of this equipment, making specific reference to legal requirements or regulations:

Winery operation instruction includes heavy lifting. Barrels, tanks, bins, etc; The work simply could not be done by hand.

SECTION 2: LPC Mission Statement and LPC Planning Priorities

LPC Mission Statement

Las Positas College is an inclusive, learning-centered, equity-focused environment that offers educational opportunities and support for completion of students' transfer, degree, and career- technical goals while promoting lifelong learning.

LPC Planning Priorities

- Establish a knowledge base and an appreciation for equity; create a sense of urgency about moving toward equity; institutionalize equity in decision-making, assessment, and accountability; and build capacity to resolve inequities.
- Increase student success and completion through change in college practices and processes: coordinating needed academic support, removing barriers, and supporting focused professional development across the campus.

Explain how the equipment supports LPC's Mission Statement and Planning Priorities:

The acquisition of this equipment will support inclusive learning by providing additional instructional materials. Instructional equipment is a foundation of educational support for completion of students' transfer, basic skills and more definitive, career-technical education and retraining goals. Successfully completing these goals will provide more avenues for successful job placement and/or advancement in the current field of winery technologies.

The acquisition of this equipment is proof of our commitment to the ongoing process implementing best practices to meet ACCJC standards. As new technology, this equipment will also provide necessary institutional support for curriculum development and maintenance, the development of SLO's, CSLO's, and PSLO's and their assessments. After purchasing this attachment, there could be an opportunity to expand winery workshops that support many of the VWT classes. Finally, the most valuable result of acquiring this equipment will be our addressing the current and future professional development needs of the VWT faculty, classified and administrators in support of educational master plan goals which will in the end, benefit our students.

SECTION 3: Educational Items | Program Review

Specify the educational programs the equipment supports:

This equipment will have a sweeping impact on a number of VWT courses including:
VWT 10: The safe handling of full harvest lugs and bins.
VWT 20: Materials handling and delivering fruit to the press pad including weighing, and transferring fruit to the destemmer hopper
VWT 31: The placement of owl boxes and raptor perches
VWT 32: Moving tractor implements and assisting with the attaching of said implements
VWT 41: Barrel management program; lifting, moving, etc;
VWT 42: Forklift training program

This dedicated forklift will have a sweeping impact on the VWT program and its students. It's role will be to support almost every aspect of instruction.
The forklift is arguably the most critical component to a working winery. It plays an important role during every season or in our case: every semester!
The VWT program (VWT 41 & 42) offers an introductory class for forklift safety and operation.

Is the equipment part of an upcoming Program Review? Was it included last year? If not, why? Use language from your Program Review to explain:

The need for a forklift has been mentioned numerous times over a decades worth of Program Reviews. Now that the program will be getting its own building, it seems that now we can request our own.

While the specific equipment is not mentioned (Toyota Forklift), there is a statement that addresses the VWT budget: "The VWT operating budget is insufficient. Supplies and operating materials are needed beyond the amount the small amount budgeted each year. Operating budget has not increased." It has not increase in over 12 years.

With ongoing improvements and innovations to wine making and grape growing, the tools that are used and the new technologies that are constantly being introduced to the wine industry, it would be impossible to look into the future to identify any specific piece of equipment. The inadequate budget is a direct link to our IER needs. The new building will require a forklift.

SECTION 4: Teaching and Learning

Please use evidence and data that describes how the equipment provides enhancements/benefits to the current level of teaching capabilities:

The program does not have a dedicated forklift.
Forklift training is part of the VWT curriculum. With our own forklift, we will be able to provide training every semester and whenever we need the forklift for the many winery tasks that require a forklift, we will have it available.
Forklift safety instruction includes how future winery employees will handle themselves around an operational forklift at a working winery. The training includes more than driving. Lifting heavy objects requires using math to calculate center of gravity, etc; which has an impact on whether or not a particular job is safe to proceed with. A forklift's ability to lift is based on the "fulcrum" theory. Having the equipment at hand for instruction is critical to instruction and in turn, learning.

Detail the impact the equipment has on learning:

The VWT program emphasizes hands-on learning.
Having an actual forklift for the students to be trained on is critical to learning and it just makes sense.
Observing operation and safety protocols up close and in person are valuable learning opportunities.

Please state the number of classes and students the equipment will impact:

Classes/Sections: 6	Students: 120
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SECTION 5: Student Learning Outcomes (SLOs)

Document how the equipment will enable you to surpass your current Student Learning Outcomes:

Currently, there are no "Forklift safety and operation" SLOs specific to this equipment. This is due to the fact that we did not have a dedicated forklift. There is also no way to assess an SLO that has not yet been created.

When the instructional equipment is in place, we will be able to build an appropriate SLO (and assessment) that will apply to forklift operation and safety protocols.

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability

Please provide the lifespan of the proposed equipment:

With annual maintenance and the fact that the forklift will service only the winery, the equipment will have the potential to have "everlasting life". (can I get an amen?)

What are the requirements and associated costs for the storage of the equipment?

No storage costs

Is there a specific location required to store the equipment?

Note: include storage costs in Part A: Initial Start-Up Costs (pg. 10)

Not required no. Only covered and it will remain indoors.

Does the new equipment replace older equipment? If so, will you retire/surplus the old equipment? If not, where will you store the older equipment and what are the associated storage costs?

It will not replace older equipment.

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability (cont'd)

What are the maintenance costs associated with the regular upkeep of the equipment?

Annual check ups will probably run about \$300-\$500

Detail how the equipment meets or exceeds [LPC's Sustainability Efforts](#):

The forklift runs on LP gas NOT gasoline or diesel.

How does the equipment provide renewal resources to the college?

The forklift helps with composting and recycling.

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability (cont'd)


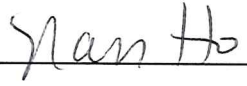
Part A: Initial Start-Up Costs		
Type	Cost	Comments
Equipment or Materials	\$ 35,561.00	
Shipping & Delivery Fees	\$ 0.00	
Installation Costs	\$ 0.00	
Miscellaneous Costs	\$ 0.00	
Modification to Facilities	\$ 0.00	
Operator Training	\$ 0.00	
Maintenance/Repair Training	\$ 0.00	
Storage	\$ 0.00	
Other	\$ 0.00	
Discounts (enter as negative)		
Sub-Total	\$ 35,561.00	
Taxes	\$ 3,822.81	
Grand Total	\$ 39,383.81	
Part B: Annual Operating Costs		
Type	Cost	Comments
Service/Maintenance	300 .00	ANNUAL PREVENTATIVE MAINTENANCE
Part Replacement	\$ 0.00	
Vendor Calibration or Standardization	\$ 0.00	
Storage	\$ 0.00	
Supplies	\$ 0.00	
Maintenance/Repair Labor	\$ 0.00	
Software Licensing	\$ 0.00	
Other	\$ 0.00	
Grand Total	\$ 0.00	
Overall Cost:	\$ 39,383.81	

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability (cont'd)

Operator	
Primary operator:	Trained Program Director and/or Trained Faculty
Does the work align with current position duties?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Cost to train primary operator:	0
Approx. # of hours equipment will be used per month:	40
Comments:	
Maintenance and Repairs	
Who will perform maintenance and repairs?	Toyota dealer for major repairs. M&O for minor issues
Estimated hours per month:	variable
Does the work align with current position duties?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Cost to train for maintenance and repairs:	0

Approvals and Signature Routing

Before signing below, please confirm all fields are filled out and all information provided is correct. Requests must be fully complete, signed, and submitted to your Division Dean by the deadline (see page 1). **Requisition and quote must be attached to this form before signing. Adobe prevents adding pages once a document has been e-signed.**

Requestor:		Date:	10/11/22
Division Dean:		Date:	10-12-22
Vice President:		Date:	
College Technical Service Manager:		Date:	
M&O Director:		Date:	
Vice President, Administrative Services:		Date:	



Office of Administrative Services

(Wait 5-10s)

Reset

Submit

Requisition Request Form

R _____ - _____

Fiscal Year	Vendor ID #	Vendor Name	Date Required		
2022/23		Toyota Material Handling Livermore	5/1/2023		
Deliver To		Room #	Return Copy of Requisition To		
Las Positas College		806	David Everett		
Seq	Item #	Description	Qty	Unit Price	Extended Cost
1	1	Toyota forklift 50-8FGU20	1	\$ 35,651.00	\$ 35,651.00
2					\$ 0.00
3					\$ 0.00
4					\$ 0.00
5					\$ 0.00
6					\$ 0.00
7					\$ 0.00
8					\$ 0.00
9					\$ 0.00
10					\$ 0.00
11					\$ 0.00
12					\$ 0.00
13					\$ 0.00
14					\$ 0.00
15					\$ 0.00
Comments			Subtotal	\$ 35,651.00	
			10.25% Tax	\$ 3,822.81	
			Shipping		
			Total Cost	\$ <u>39,383.81</u>	
FOAP to be Charged			%	Amount	
IER	-	-	010400	100	\$ <u>39,383.81</u>
FUND	ORG	ACCOUNT	PROGRAM		
-	-	-			
FUND	ORG	ACCOUNT	PROGRAM		

David Everett 10/8/22 Nan H 10-12-22
 Requestor (print name) Date Dean (signature) Date
 _____ _____ _____ _____
 Coordinator/Manager (signature) Date Vice President (signature) Date

OFFICE OF ADMINISTRATIVE SERVICES USE ONLY

Reviewed: _____ <i>Administrative Services</i>	Verified: _____ <i>Administrative Services Officer</i>	Approved: _____ <i>VP, Administrative Services</i>
PO Number: _____	Budget Transfer #: _____	Entered: _____

TR 4/6/20

Quote #1



Toyota Material Handling Northern California
6999 Southfront Rd
Livermore, CA 94551-8221
Phone: 510-675-0500
Fax: 510-675-0400
www.tmhnc.com

October 7, 2022

David Everett
Las Positas College
3000 Campus Hill Dr
Livermore, CA 94551-7623

Dear David:

We are pleased to submit the attached Toyota Internal Combustion Lift Truck quotation for your review and approval.

As an authorized Toyota dealer, Toyota Material Handling Northern California can provide the high-quality equipment and service you would expect from the world's leading forklift manufacturer. This quotation reflects our understanding of your forklift needs, combined with a careful configuration of the appropriate equipment and options.

To place your order, please sign and date the quotation where indicated and return to me. If you have any questions, please contact me.

Thank you for your interest in our company and our Toyota products. We look forward to being of valuable service to you for your material handling needs.

Sincerely,

Michael Holt
Sales Representative
Phone: 510-675-0500
Fax: 510-675-0400
E-mail: mholt@tmhnc.com

An advertisement for Toyota 360 Support Plus. On the left, there is a logo with the number "360" in orange and "SUPPORT" in black below it. To the right of the logo is a photograph of three people (two men and one woman) in work attire. Further right, the text "UPGRADE TO TOYOTA 360 SUPPORT PLUS!" is written in large, bold, orange and black letters. Below this text, it says "Includes 1 year of scheduled planned maintenance (up to 4) and additional product assurance."

*Not applicable to all models. See here for more details: www.ToyotaForklift.com/360-support
encl



Toyota Material Handling Northern California
6999 Southfront Rd
Livermore, CA 94551-8221
Phone: 510-675-0500
Fax: 510-675-0400
www.tmhnc.com

To: Las Positas College
3000 Campus Hill Dr
Livermore, CA 94551-7623
Attn: David Everett

Date: October 7, 2022
Our Ref: 41171117
Phone:
Fax:

We respectfully submit this quotation for the following NEW Toyota Internal Combustion Lift Truck (1 each):

Toyota...Proud to be the world's #1 forklift manufacturer!

TOYOTA MODEL 50-8FGU20, Internal Combustion Lift Truck, quality engineered with the following specification:

- Pneumatic Tires
- LP Gas Powered - UL Type "LP" Rating

This forklift is equipped with a 3-Way Catalytic Muffler System as standard equipment, and conforms to current Federal EPA and California ARB regulations for off-road large spark ignited engines.

SYSTEM OF ACTIVE STABILITY™ (SAS)

Toyota's industry exclusive System of Active Stability (SAS) helps reduce lift truck instability by electronically monitoring and controlling various functions of the lift truck.

- **Active Control Rear Stabilizer:** Various lift truck sensors simultaneously monitor vehicle speed, fork height, load weight, and vehicle yaw (or angular acceleration). Should the operator inadvertently place the truck in a potentially unstable lateral condition, the sensors trigger the SAS controller to activate the Active Control Rear Stabilizer to help reduce the likelihood of a lateral tip over. (Note: Does not apply to dual drive configured models)
- **Active Mast Function Controller (AMC):** Should the operator inadvertently place the lift truck in a potentially unstable longitudinal condition, these same sensors trigger the SAS controller to activate the AMC, which limits forward tilt and/or tilt back speed to help reduce the likelihood of a longitudinal tip over.



Photo may portray optional equipment not included in your quotation.

AUTOMATIC FORK LEVELING

Toyota's Automatic Fork Leveling feature increases productivity while reducing damage with a push of a button. By depressing the Automatic Fork Leveling button during forward tilt, operators are quickly and easily able to level the forks.

TOYOTA ENGINE

Engineered to the highest standards of quality, durability, and reliability, your Toyota 8-Series lift truck is outfitted with the industry's most respected industrial engines.

PREMIUM, 4-WAY ADJUSTABLE, FULL SUSPENSION SEAT WITH ORANGE, NON-CINCHING SEAT BELT

Operator comfort is taken to a new level with Toyota's Premium, 4-way adjustable, full suspension vinyl seat. With lumbar, weight, tilt, and almost 6 inches of fore/aft adjustability, your operators will be comfortable and productive throughout their shift. Standard orange, non-cinching seat belt provides additional comfort in applications requiring frequent reverse travel.

LCD MULTI-FUNCTION DISPLAY II

Features on the new MFD II include data log functions, fuel information, & operation data log all with QR code output; fuel gauge (excluding LP); and password protected administrator level access that can manipulate functions such as travel, vehicle management, and operation data log functions.

Mast 3-Stage (FSV) mast with full free lift provides excellent visibility to load and fork tips, while providing smooth, quiet and consistent operation. Mast specifications:
Maximum Fork Height - 189"
Overall Lowered Height - 84.5" (Overhead Guard Height - 83.10")
Free Lift - 36.4" with standard Load Backrest

Lifting Capacity Base Model Capacity - 4,000 lbs. @ 24" load center
Actual Capacity, based on quoted specifications, - 3,750 lbs. @24" load center to 189" MFH
Actual capacity ratings stated above are based on standard features, options, and attachments available through Toyota at the time of quoting. Non-standard features, options, and attachments may affect actual capacity ratings. Please contact your Toyota sales representative for additional information.

Tilt 6 degrees forward and 6 degrees backwards

Carriage ITA Hook Type 40Carriage

Load Backrest 48" High Load Backrest

Attachments Cascade 40" Hang-on Sideshifter (Includes 3rd Function Internal Hosing)

Speeds Travel Speed: 11.20 mph Lift Speed: 118 fpm

Engine Toyota 2.2L 4Y-US Industrial LP Engine
136 cubic inch displacement, 4 cylinder, overhead valve (OHV)
Net Torque Rating: 112 @ 1800 rpm SAE ft-lb
Net Horsepower Rating: 51 @ 2570 rpm SAE HP

Transmission Automatic Transmission
1 speed forward, 1 speed reverse standard.

Steering Load Sensing Hydrostatic Power Steering with Tilt Steering Column

Wheels and Tires Front Tires: 7.00-12-12PR (Pneumatic Wide Tread)
Rear Tires: 6.00-9-10PR (Pneumatic)

**Additional
Equipment**

LED STROBE LIGHT (AMBER)
LED FR COMBINATION LIGHTS
LED Rear Combination Lights
Pre-cleaner
Steering Wheel with Knob
Synchronized Steering
Rear View Mirrors (Left & Right Sides)
Radiator Screen
Adjustable Volume Back-up Alarm (Smart Alarm)
Rear Assist Grip with Horn Button
Pencil / Tape Holder (Mounted on Overhead Guard Leg)
Fire Extinguisher
Solid Pneumatic Tires - Front
Rear Solid Pneumatic Tires - Including Rear Side Ring Wheels
UL Approved Model Type "LP" (tank not included)
CLASS II 42 FORKS 1.5 X 5 X 42
Steel LP Tank

**Other
Outstanding
Toyota Features**

- Operator Presence Sensing System (OPSS)
- Fully Stamped Steel Side Panels
- Electronic Speed Control
- Weather Protected Electrical System
- Unparalleled Fork Tip Visibility
- Foot Activated Park Brake with High Mount Release
- Electronic Shift Control
- 7" Cyclone Air Cleaner
- Fully Insulated Stamped Steel Engine Hood
- Dual Operator Assist Grips
- Oversized Cup Holder
- Heavy Duty, Non-Slip Rubber Floor Mat

Some standard items listed within this quotation may be replaced or altered due to optional equipment.

Warranty

12 Months or 2,000 hours whichever occurs first: Basic
36 Months or 6,000 hours whichever occurs first: Powertrain

Warranty coverage for non-standard option components will be covered by the manufacturer of that component and not covered under the Toyota forklift standard or powertrain warranty.

We offer a Toyota factory authorized warranty on all new Toyota Material Handling Equipment.



**UPGRADE TO
TOYOTA 360 SUPPORT PLUS!**

Includes 1 year of scheduled planned maintenance (up to 4) and additional product assurance.

*Not applicable to all models. See here for more details: www.ToyotaForklift.com/360-support

Investment	Price-Toyota Model 50-8FGU20 as specified above:	\$35,651	Each
	Net Price:	\$35,651	Each
	Add a new Toyota HPT manual pallet jack for only \$599 Each Qty: _____ Initials: _____		
	Add a new Toyota motorized walkie pallet jack for only \$4,962 Each Qty: _____ Initials: _____		

Financing and Maintenance

A broad range of competitive and flexible financing options are available through Toyota. Financing requires credit approval. Terms and conditions are subject to change.

In addition, Full Maintenance and Planned Maintenance programs are available.

1. **60-month Lease.** Total monthly payments of **\$555.85** plus applicable taxes. First payment is due in advance.

Usage Hours: **1500 per Year** Quantity: _____ Initial Selected Option _____

2. **60-month Installment Loan.** Total monthly payments of **\$701.73** .

Quantity: _____ Initial Selected Option _____

All Finance quotes are accurate at the time of proposal. Actual Payment will be subject to interest rates at the time of delivery.

Terms and Conditions

Payment: COD or Signed Lease / Loan Documents
Delivery: Will advise at time of order

F.O.B.: Delivered

Prices are exclusive of any sales or use taxes now in force or which may be made effective in the future by any federal, state, or local governments.

Lease offerings subject to credit approval

Performance and specifications stated are based on specific testing and operating conditions.

Actual performance and specifications may vary based on application, option configuration, operating conditions, and environmental factors.

Some options and configurations may void UL.

Conditions subject to change to those in effect at time of delivery.

Your signature on this proposal constitutes an order.

This Quotation {Order} is subject to RJMS Corp General Terms & Conditions V2, Dated July 2022.

This quotation is valid for (7) Days

All Financing Quotes are estimates and subject to current interest rates at the time of delivery.

Sincerely,
Toyota Material Handling Northern California

Accepted:
Las Positas College

Cash Price \$ _____
Financed Payment \$ _____ *Per Month* _____ *Months*

By: _____

By: _____

Name: Michael Holt

Name: _____

Title: Sales Representative

Title: _____

Date: _____

Optional Equipment
(not included in this Quotation)

<u>Item</u>	<u>Price</u>	<u>Accepted*</u>
1. Toyota 360 Support Plus 3 36 Months/6,000 Hrs Carriage to Counterweight Warranty 60 Months/6,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor)	\$799	_____
2. Toyota 360 Support Plus 4 48 Months/8,000 Hrs Carriage to Counterweight Warranty 60 Months/8,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor)	\$999	_____
3. Toyota 360 Support Plus 5 60 Months/10,000 Hrs Carriage to Counterweight Warranty 60 Months/10,000 Hrs Major Parts and Component Warranty Up to First (4) PM's Included (Parts and Labor)	\$1,199	_____

** Customer: please signify acceptance of an option by initialing in the space provided.*



*2ND
Quote*

Toyota Material Handling Northern California

2660 Port Street
West Sacramento, CA 95691
Phone: 916-376-0500
www.tmhnc.com

October 11, 2022

Los Positas College
3000 Campus Hill Drive
Livermore, CA 94586
Mr. David Everett

Dear: David

We are pleased to submit the attached Toyota Internal Combustion Lift Truck quotation for your review and approval.

As an authorized Toyota dealer, Toyota Material Handling Northern California can provide the high-quality equipment and service you would expect from the worlds leading lift truck manufacturer. This quotation reflects our understanding of your lift truck needs, combined with a careful configuration of the appropriate equipment and options.

To place your order, please sign and date the quotation where indicated and return to me. If you have any questions, please contact me.

Thank you for your interest in our company and our Toyota products. We look forward to being of valuable service to you for your material handling needs.

Sincerely,

Tom Salata

Tom Salata
Regional Account Manager
Phone: 916-870-3777
E-mail: tsalata@tmhnc.com

encl



Toyota Material Handling Northern California

2660 Porter Street
West Sacramento, CA 95691
Phone: 916-376-0500

www.tmhnc.com

To: Los Positas College
3000 Campus Hill Dr.
Livermore, Ca 94586
Attn: David Everett

Date: October 11, 2022
Our Ref: 40158837

Phone: 925-285-3954
deverett@lospositascollege.edu

We respectfully submit this quotation for the following NEW Toyota Internal Combustion Lift Truck (1 each):

Toyota...Proud to be the world's #1 lift truck manufacturer!

TOYOTA MODEL 8FGU20, Internal Combustion Lift Truck, quality engineered with the following specification:

- Pneumatic Tires
- LP Gas Powered - UL Type "LP" Rating

This lift truck is equipped with a 3-Way Catalytic Muffler System as standard equipment, and conforms to current Federal EPA and California ARB regulations for off-road large spark ignited engines.

SYSTEM OF ACTIVE STABILITY™ (SAS)

Toyota's industry exclusive System of Active Stability (SAS) helps reduce lift truck instability by electronically monitoring and controlling various functions of the lift truck.

- **Active Control Rear Stabilizer:** Various lift truck sensors simultaneously monitor vehicle speed, fork height, load weight, and vehicle yaw (or angular acceleration). Should the operator inadvertently place the truck in a potentially unstable lateral condition, the sensors trigger the SAS controller to activate the Active Control Rear Stabilizer to help reduce the likelihood of a lateral tip over. (Note: Does not apply to dual drive configured models)
- **Active Mast Function Controller (AMC):** Should the operator inadvertently place the lift truck in a potentially unstable longitudinal condition, these same sensors trigger the SAS controller to activate the AMC, which limits forward tilt and/or tilt back speed to help reduce the likelihood of a longitudinal tip over.



Photo may portray optional equipment not included in your quotation.

AUTOMATIC FORK LEVELING

Toyota's Automatic Fork Leveling feature increases productivity while reducing damage with a push of a button. By depressing the Automatic Fork Leveling button during forward tilt, operators are quickly and easily able to level the forks.

TOYOTA ENGINE

Engineered to the highest standards of quality, durability, and reliability, your Toyota 8-Series lift truck is outfitted with the industry's most respected industrial engines.

ULTRA COMFORT 4-WAY ADJUSTABLE, FULL SUSPENSION SEAT WITH NON CINCHING SEAT BELT

Operator comfort is taken to a new level with Toyota's Ultra Comfort 4-way adjustable, full suspension vinyl seat. With lumbar, weight, tilt, and almost 6 inches of fore/aft adjustability, your operators will be comfortable and productive throughout their shift. Standard Non-cinching seat belts provide additional comfort in applications requiring frequent reverse travel.

Mast 2-Stage (V) mast with limited free lift provides excellent visibility to load and fork tips, while providing smooth, quiet and consistent operation. Mast specifications:
 Maximum Fork Height - 189"
 Overall Lowered Height - 84.5" (Overhead Guard Height - 83.10")
 Free Lift - 54" with standard Load Backrest

Lifting Capacity **Base Model Capacity - 4,000 lbs. lbs. @ 24" load center**
Actual Capacity, based on quoted specifications, - 3,650 lbs. @ 24" load center to 189" MFH

Actual capacity ratings stated above are based on standard features, options, and attachments available through Toyota at the time of quoting. Non-standard features, options, and attachments may affect actual capacity ratings. Please contact your Toyota sales representative for additional information.

Tilt 6 degrees forward and 11 degrees backwards

Carriage ITA Hook-type, 40" Carriage

Forks Forks 48" x 5" x 1.6" Class II

Load Backrest 42" High

Attachments Cascade 40" Hang-On Sideshifter (Includes 3rd Function Internal Hosing)

Speeds Travel Speed: 11.20 mph. Lift Speed: 126 fpm.

Engine Toyota 2.2L 4Y-ECS Industrial Engine
 136 cubic inch displacement, 4 cylinder, overhead valve (OHV)
 Net Torque Rating (SAE ft-lb): 118 @ 2100 rpm (gasoline system)
 Net Horsepower Rating (SAE HP): 51 @ 2570 rpm

Transmission Automatic Transmission
 1 speed forward, 1 speed reverse standard.

Steering Hydrostatic Power Steering

Wheels and Tires Front Tires: 7.00-12-12PR (Pneumatic)
 Rear Tires: 6.00-9-10PR (Pneumatic)

Additional Equipment

- Strobe Light (Yellow)
- LED Head Lights
- Rear Combination Lights
- Pre-cleaner
- Orange Seat Belt
- Rear View Mirrors (Left & Right Sides)
- Radiator Screen
- Back-up Alarm
- Rear Assist Grip With Horn Button
- 4-Way Adjustable Cloth Full-Suspension Seat
- U.L. Approved Model Type LP
- LP Tank
- Solid pneumatic tires
- 48" forks

Other Outstanding Toyota Features

- EPA/CARB Certified Engine with 3-Way Closed loop catalytic muffler system
- Operator Presence Sensing System (OPSS)
- Fully Stamped Steel Side Panels
- Overly Spacious Leg Room
- Weather Protected Electrical System
- Unparalleled Fork Tip Visibility
- Foot Activated Park Brake with High Mount Release
- Adjustable Headlights with Guards
- Electronic Shift Control
- 7" Cyclone Air Cleaner
- Fully Insulated Stamped Steel Engine Hood
- Dual Operator Assist Grips
- Oversized Cup Holder and Amenity Tray
- Heavy Duty, Non-Slip Rubber Floor Mat
- Automotive Style Headlight Switch
- Sealed Starter

Some standard items listed within this quotation may be replaced or altered due to optional equipment.

Warranty 12 Months or 2,000 hours whichever occurs first: Basic
 24 Months or 4,000 hours whichever occurs first: Powertrain

Warranty coverage for non-standard option components will be covered by the manufacturer of that component and not covered under the Toyota lift truck standard or powertrain warranty.

We offer a Toyota factory authorized warranty on all new Toyota Industrial Equipment.

Investment	Price-Toyota Model 8FGU20 as specified above:	\$36,896	Each
	Net Price:	\$36,896	Each

Financing and Maintenance A broad range of competitive and flexible financing options are available through Toyota Financial Services. Financing requires credit approval. Terms and conditions are subject to change.
In addition, Full Maintenance and Planned Maintenance programs are available.

Terms and Conditions Payment: Net 10 days / Cash or Financed
Delivery: Will advise at time of order.
F.O.B.: Delivered
Prices are exclusive of any sales or use taxes now in force or which may be made effective in the future by any federal, state, or local governments
Performance and specifications stated are based on specific testing and operating conditions.
Actual performance and specifications may vary based on application, option configuration, operating conditions, and environmental factors.
Some options and configurations may void UL.
Conditions subject to change to those in effect at time of delivery.
Your signature on this proposal constitutes an order.
This Quotation {Order} is subject to TMHNC's GENERAL TERMS AND CONDITIONS, Form GTC Pub 0001 03-9-2007 Rev B;

Sincerely,
Toyota Material Handling Northern California

Tom Salata

By: _____

Name: Tom Salata

Title: Regional Account Manager
916-870-3777
tsalata@tmhnc.com

Accepted:
Los Positas College

Cash Price \$ _____
Financed Payment \$ _____ Per Month _____ Months

By: _____

Name: _____

Title: _____

Date: _____