

Instructional Equipment Request (IER) Form FY 2022-2023

Deadlines

Date	Action
October 12, 2022	IER forms due to Division Dean
October 19, 2022	Division review of IER forms (Dean & VP signature)
October 21, 2022	IER forms due to Executive Assistant of Administrative Services (with Dean & VP signature)

Checklist

- All IER form fields complete (attach requisition and quote before e-signing IER form)
- Requisition completed and attached
- Valid quote attached (with extended expiration date) including (1) shipping costs, (2) installation fees, and (3) taxes. Do not split quotes or submit duplicate quotes. For assistance with quotes, please contact Bill Pagano at bpagano@clpccd.org or (925) 485-5271.
 - o If the quote total (including taxes) ranges from \$30,000 to \$99,099:
 - You must submit three written quotes with your request.
 - For quotes of \$99,100 or more, the request must go out for bid (aka RFP process) and requires
 Board approval. You will be provided further instruction after your request is approved.
 - JER form and requisition signed by Requestor
 - IER form, requisition, and quote submitted as one PDF file to Division Dean including:
 - New Vendor Form (if new vendor)
 - o Copy of W9 (if new vendor)

IER Process Flow

- 1. All paperwork filled out and signed by Requestor
- 2. Requestor submits to Dean for signature
- 3. Dean submits to VP for signature
- 4. VP submits to Executive Assistant of Administrative Services for review
- 5. EA Admin Svcs submits to M&O and IT for review
- 6. EA Admin Svcs creates scoring spreadsheet and disseminates to committee
- 7. RAC scores submissions and returns to EA Admin Svcs
- 8. EA Admin Svcs combines committee scores for review
- 9. RAC Chair documents committee scoring in memo
- 10. College President meets with RAC Chair to review committee recommendations
- 11. President's Office provides approval memo to RAC
- 12. RAC submits IER forms to Business Office for processing

^{*}Note: Mac Users - do not use Apple Preview to complete forms - data will not appear when printed.

Instructional Equipment Definitions

Allowable Items

Allowable Items: Instructional equipment expenditures are eligible if the equipment, library material, or technology is for classroom instruction, student instruction or demonstration, or in the preparation of learning materials in an instructional program. There are five categories that will be used to classify instructional support. Please note that requests are not limited to the examples shown below.

- Equipment and Furniture: instructional equipment and furniture for primary use by students in instructional programs:
 - a. Classroom/laboratory equipment including whiteboard, screen, projector, etc.
 - b. Instructional furniture including desks, tables, podium, chairs, etc.
- Information Technology: instructional information technology equipment for student use in classrooms and/or laboratories including desktops, laptops, monitors, printers, servers, network/wireless infrastructure, AV/TV, multimedia.
- 3. Software: software licenses are allowed but only the initial year is permitted. Other software that are permitted are those that are used in excess of one year and software modifications that add capacity or efficiency to the software that defers obsolescence and results in an extension of the useful life of the software, including registration, counseling, student services, learning management systems for student use.
- Adaptive Equipment: adaptive equipment for ADA/OCR students are allowed to assist them in a learning environment.
- 5. Library Material: databases, online subscriptions, books, periodicals, videos, etc.

Non-Allowable Items

Non-Allowable Items: Administrative or non-instructional purposes including equipment being used for administrative or non- instructional purposes is not allowed, including photocopiers, file cabinets, bookcases, computers, networking infrastructure, software licenses.

IE Rubric

RAC evaluates each IE request based on the rubric below. RAC stresses the importance of quality requests. RAC may choose not to rank incomplete IE requests.

Criteria	Strong Evidence	Adequate Evidence	Limited Evidence
LPC Mission & Planning Priorities [Section 2] (5 points) Ranking Scale	Clear and compelling evidence/data that equipment will fully support LPC Mission and Planning Priorities. 4-5	Clear evidence/data that equipment will fully support LPC Mission and Planning Priorities. 2-3	Limited or no evidence/data that equipment will support LPC Mission and Planning Priorities. 0-1
Educational Items: Programmatic Impact and Institutional Support [Section 3] (10 points) Ranking Scale	Clear and compelling evidence/data (as stated in program review) that this equipment will have substantial impact on program curriculum. 8-10	Clear evidence/data (as stated in program review) that this equipment will have substantial impact on program curriculum.	Limited or no evidence/data (as stated in program review) that this equipment will have an impact on program curriculum. 0-3
Teaching & Learning [Section 4] (10 points) Ranking Scale	Clear and compelling evidence/data that equipment provides much needed or beneficial enhancement to instruction. 8-10	Clear evidence/data that equipment provides enhanced instruction that is not met through current means. 4-7	Limited or no evidence/data that equipment provides enhanced instruction that is not met through current means. 0-3
Outcomes [Section 5] (5 points) Ranking Scale	Clear and compelling evidence/data that equipment will support course and/or program outcomes above and beyond current capability. 4-5	Clear evidence/data that equipment will support course and/or program outcomes beyond current capability. 2-3	Limited or no evidence/data that equipment will support course and/or program outcomes beyond current capability. 0-1

Instructional Equipment Request Form

Name of Requestor: Tim Adams	Division: PATH
This Equipment Request is: A Replacement	An Upgrade New Equipment or Technology
SECTION 1: Equipment Description Describe the specific equipment requested and how technology to LPC from what is currently in place:	w it will be used to replace, upgrade, or provide new
Equipment Location Building #: New Fire Training Grounds	Room #: TBA
Comments:	
point of the burn chamber. This layout forms a hall advanced and dynamic scenarios. The only way to smoke, real heat, and real flames. The Draeger Phattacking fires in an interior hallway—simulating a is designed to enhance the training capabilities of fability of the fire academy to teach academy stude learn techniques to control fire conditions and exti	burn container installed perpendicularly at the entry lway entry into a double-wide burn chamber for more learn how to fight a fire is to actually fight fires—with real hase 4 gives firefighters the opportunity to gain experience house, hotel, office building, or similar structure. This prop fire academies and fire agencies. The prop will provide the ents to recognize and understand real fire behavior and linguish interior Class A fires - in a controlled, repeatable bilities of the new training tower that is currently being
그렇게 그렇다 하는 요요요요요요? 하는 1일에 살아보다 나는 내가 되었다. 그 사람이 아니라 하는 것이 없는 것이다. 그렇게 하는 것이다.	ndate, or safety concern related to the purchase of this
learn on actual props that can simulate real fire conditions. All certification standards to complete 24 hours or more of live fire for California Community Colleges to receive accreditation as academy students as a State Certified Fire Fighter 1. This property is a condition of the condition o	quirements or regulations: on how to confine and extinguish interior fires. Academy students need to fire academy students are required by the State Fire Marshall's Office training to become a Certified Fire Fighter 1. This style prop is required an Accredited Regional Training Program and to certify fire fighter p is an approved Fire Control 3 training prop and meets the standards as ons. These are the standards that are legally required to teach live fire

SECTION 2: LPC Mission Statement and LPC Planning Priorities

LPC Mission Statement

Las Positas College is an inclusive, learning-centered, equity-focused environment that offers educational opportunities and support for completion of students' transfer, degree, and career- technical goals while promoting lifelong learning.

LPC Planning Priorities

- Establish a knowledge base and an appreciation for equity; create a sense of urgency about moving toward equity; institutionalize equity in decision-making, assessment, and accountability; and build capacity to resolve inequities.
- Increase student success and completion through change in college practices and processes: coordinating needed academic support, removing barriers, and supporting focused professional development across the campus.

Explain how the equipment supports LPC's Mission Statement and Planning Priorities: The equipment supports the LPC Mission Statement by providing he highest level of fire training to our students. The equipment serves to enhance and complement the programs curriculum and serves to help instructors increase all students knowledge, abilities and retention. This advanced level of training will provide our students with greater opportunities at securing professional fire fighter positions in local fire agencies. Having this prop located on our campus removes the barrier currently in place with the fire academy as fire training is limited to a fire facility we must rent that is owned and operated by Livermore-Pleasanton Fire Department. Our training

This new equipment will directly	support the FST 12 Fire Academy. Although this equipment primarily supports the LPC Fire Academ
will also enhance the Fire Ser- ire Fighter EMTs. Our reputation	vice Technology degree program and the EMS program by attracting new students who aspire to be on of having the best college fire training facility, academy and instructors in Northern California will be lment in both programs as prospective students seek out colleges that deliver the best education and
s the equipment part of anguage from your Prog	an upcoming Program Review? Was it included last year? If not, why? Use
anguage nom your riog	idili neview to explain.
re training available. It will be p ot currently been involved in a ervice Technology Program ar	op is new and designed to greatly enhance the ability of this college to deliver the highest level of live
re training available. It will be port currently been involved in a ervice Technology Program ar	op is new and designed to greatly enhance the ability of this college to deliver the highest level of live out in place along side the new training tower that is currently being built. As a new Coordinator I have Program Review but I am confident that this will only strengthen the future of the Las Positas Fire and falls perfectly in place with the desire of this college to support this program as evidence of the
e training available. It will be pot currently been involved in a ervice Technology Program ar	op is new and designed to greatly enhance the ability of this college to deliver the highest level of live out in place along side the new training tower that is currently being built. As a new Coordinator I have Program Review but I am confident that this will only strengthen the future of the Las Positas Fire and falls perfectly in place with the desire of this college to support this program as evidence of the
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SECTION 4: Teaching and Learning

Please use evidence and dat	ta that describes how	the equipment provides	enhancements/benefits to the
current level of teaching cap	pabilities:		

current level of teaching capabilities:	
has a similar prop. By having our own facility with ample room to opportunities for the students to experience entering a structure i	n actual fire conditions and extinguishing a real fire. In the past video arn fire fighting techniques. Now our instructors will be side by side
Detail the impact the equipment has on learning: Use of this prop at our own facility will allow students to learn and	perform standardized Job Performance Requirements, as mandated
by State Fire Training, at a much higher level to assure greater so	uccess toward achieving certification and exceed industry standards.
Please state the number of classes and students the	equipment will impact:
classes/Sections: 1 Class/2 Sections	Students: Up to 80 annually

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SECTION 5: Student Learning Outcomes (SLOs)

Document how the equipment will enable you to surpass your current Student Learning Outcomes:
The FST 12 Fire Academy Student Learning Outcome states: "Upon completion of FST 12, the student should be able to identify, respond to, and mitigate an incident involving fire inside a structure." Use of this prop at our campus facility will provide the most real life live fire training available across the country without fighting an actual fire in an acquired structure. Students will gain so much knowledge and experience not only in mitigating a fire but understanding fire behavior, smoke condition, multiple extinguishment
techniques, search and overhaul techniques. As stated previously having props such as this at our own Las Positas East Bay Regional Fire Academy Training Facility will attract new students to not only our academy but our Fire Service Technology Certification and

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability

Control volume	lifespan of the proposed equipment: on is 10 years. They are designed to handle over 1000 fires in their lifetime.
	in is to years. They are designed to hardle over 1000 mes in their metine.
What are the requi	rements and associated costs for the storage of the equipment?
	he new site to accommodate this prop. Installation is included in the bid price. There are no additional
ssociated cost for stora	ge and it will be located inside a locked facility.
sociated dest for store,	ge and it will be recalled include a rediced identity.
19.	
AND THE RESERVE OF THE PARTY OF	
s there a specific lo	ocation required to store the equipment?
Vote: include storage	costs in Part A: Initial Start-Up Costs (pg. 10)
t the new fire training si	te.
2 C C 2 C Y W C C C C Y	
	pment replace older equipment? If so, will you retire/surplus the old equipment? If
ot, where will you	oment replace older equipment? If so, will you retire/surplus the old equipment? If store the older equipment and what are the associated storage costs?
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SECTION 6: Total Cost of Ownership | Maintenance and Sustainability (cont'd)

Routine annual inspections can be done at minimal costs. Cleaning will be done by students and staff after each use.	
Detail how the equipment meets or exceeds LPC's Sustainability Efforts:	
laving the ability to keep equipment for a minimum of ten years should meet or exceed the college's sustainability plan.	
How does the equipment provide renewal resources to the college?	
I/A	
I/A	
N/A	
N/A	
N/A	
How does the equipment provide renewal resources to the college? N/A	
N/A	
N/A	
I/A	

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability (cont'd)

Part A: Initi	al Start-Up Costs
Cost	Comments
214027.78	
\$ 6,171.00	
24850.00	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
- 11 11 11	
7800.00	
\$ 252,848.78	
25284.48	
\$ 278,133.26	
Part B: Annua	al Operating Costs
Cost	Comments
\$500.00	Estimation
	Cost 214027.78 \$ 6,171.00 24850.00 7800.00 \$ 252,848.78 25284.48 \$ 278,133.26 Part B: Annual

SECTION 6: Total Cost of Ownership | Maintenance and Sustainability (cont'd) Operator Faculty and Adjunct Faculty Primary operator: Does the work align with current position duties? Included in the price Cost to train primary operator: 80 to 100 hours Approx. # of hours equipment will be used per month: Comments: **Maintenance and Repairs** Services provided by vendor Who will perform maintenance and repairs? N/A Estimated hours per month: ✓ Yes | No Does the work align with current position duties? N/A Cost to train for maintenance and repairs: Approvals and Signature Routing Before signing below, please confirm all fields are filled out and all information provided is correct. Requests must be fully complete, signed, and submitted to your Division Dean by the deadline (see page 1). Requisition and quote must be attached to this form before signing. Adobe prevents adding pages once a document has been e-signed. 10/07/2022 ~ 3. Q Date: Requestor: Date: **Division Dean:** Vice President: Date: **College Technical** Date: Service Manager: M&O Director: Date: Vice President,

Date:

Administrative Services:

(Wait 5-10s)



Office of Administrative Services Requisition Request Form

Reset

Submit

R___-

Fisc	al Year	Vendor ID#	V	endor Name		D):	ite Required
2	2-23			Drager			
	De	liver To	Room #	Room # Return Copy of Requisition To			
	Tin	n Adams	New Fire Training Grounds		Ellie I	Hirstein	
Seq	Item#	Description	on		Qty	Unit Price	Extended Cost
1	190301	5 Drager S	Swede Survival Phase IV M	/lodified	1	\$ 214,027.78	\$ 214,027.78
2	190301	2 On-site I	nstallation and Set up		1	\$ 24,850.00	\$ 24,850.00
3	190301	3 Train-the	e-Trainer Program		1	\$ 7,800.00	\$ 7,800.00
4	190301	0 Freight to	o Customer Site		1	\$ 6,171.00	\$ 6,171.00
5							
6							
7			40				
8							
9							
10							
11							
12							
13							
14							
15							1123477
	11 1 20		Comments			Subtotal	\$ 252,848.78
					_1	0.25% Tax Shipping	\$ 25,284.48
						Total Cost	\$ 278,133.26
			OAP to be Charged	97712231	9	6	Amount
				125000	1		
	FUND	ORG	ACCOUNT	PROGRAM			
			4	in the second			
	FUND	ORG	ACCOUNT	PROGRAM			
		Ellie Hirsteir	10/18/22	11		10/19	les
Requ	estor (pri	THE STATE OF	Date	Dean (signature)			Date
Coor	dinator/N	lanager (signature	e) Date	Vice President (si	gnatu	re)	Date
			OFFICE OF ADMINISTRATIV	E SERVICES USE ON	LY		
Rev	iewed:		Verified:		Appro	ved:	
,,,,,		dministrative Services		ve Services Officer			strative Services
PO	Number:		Budget Transfer #:			Entered:	
	- Tumber		baabet Hallster III _				TR 4/6/20



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Quotation no. 136225890R2 Date of offer 10/11/2022

Please reference on inquiries

Customer LAS POSITAS COLLEGE 3000 CAMPUS HILL DR LIVERMORE CA 94551

Your request

RFQ REVISION DATE: 10/07/2022

MATTHEW JEWETT FIRE ACADEMY PROGRAM DIRECTOR mjewett@laspositascollege.edu

Ship-To party

LAS POSITAS COLLEGE 3000 CAMPUS HILL DR LIVERMORE CA 94551

Dear Customer,

Thank you for your inquiry. Please find enclosed our corresponding offer. If you have any further questions, please do not hesitate to contact us.

Quotation no.: 136225890R2 Responsible: MATT LUCHETTA

Telephone:

626-614-7975

E-mail:

matt.luchetta@draeger.com

Best regards Draeger Inc.

This document has been electronically generated and is valid without a signature.

Draeger Inc. Our Tax ID: 23-1699096 3135 Quarry Road: Telford, PA 18969 An Equal Opportunity Employer M / F / V / H Telephone 800-437-2437 http://www.draeger.com

Remit to: <u>LOCKBOX (Standard USPS)</u> Draeger, Inc. Draeger, Inc. Documents of the standard Remit to: LOCKBOX (Overnight) FIS Lockbox Processing Lockbox #13369 100 Grove Road Suite E West Deptford, NJ 08066 Remit US Wire Transfers to; Account Name: Draeger Inc. Account Number: 00-494-936 Transit Routing: 021001033 SWIFT: BKTRUS33 Deutsche Bank Trust Company Americas 60 Wall Street 25th FI, New York, NY 10005



Quotation no. 136225890R2 10/11/2022

Date of offer

Page Pos.	Quant.	Part no.	Description	Unit price USD	Total price USD
0010	1EA	1903015	DRAEGER SWEDE SURVIVAL PHASE IV MODIFIED One (1) story unit comprised of two (2) 40' and one (1) 20' fire training modules NFPA 1402 & OSHA-compliant system 11 gauge Sheet metal covering insulation in burn chamber 11 gauge Steel flooring in burn chamber and adjacent area 1/2" Chain on walls, ceiling, and doors of burn areas to hold Class A materials Entry room leading to garage structure Partition from entry room to main garage area with entry door Standard windows Two (2) Tactical vents Reconfigurable wall system Double wide burn chamber in garage structure Adjustable ventilation system Concrete paving to line burn area floor 55-gallon Crib fire drum Two (2) Side entry doors without locks in garage Two (2) Side entry doors without locks in entry room Access for hose lines Low flow water nozzles Signage and Brackets	214,027.78	214,027.78
0020	1EA	1903012	ON-SITE INSTALLATION & SET-UP Dräger contracted and project-managed installation team ensures that your system is installed properly, safely and with minimal disruption. Pre-installation site surveys and in-process review of the build ensures that you are getting the most value for your project. Installation and crane services are insured, bonded and operate within OSHA guidelines for your added protection.	24,850.00	24,850,00



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 Quotation no.
 Date of offer

 136225890R2
 10/11/2022

os. Qua	nt. Part no.	Description	Unit price USD	Total price USD
0030 1	EA 1903013	TRAIN-THE-TRAINER PROGRAM Dräger is committed to developing and offering the most comprehensive training programs in North America. Dräger Swede Survival Systems and Dräger certified instructional training programs have been designed and delivered in accordance with training methods developed by the Swedish Rescue Services agency through the Swedish Rescue Training Center (SRTC). The training consists of two parts: The first part is a two-day, on-site training course for up to ten (10) of the department's instructors. The second part is a complete documentation package on operation & maintenance of the system; enables you to train with confidence. - Certified instructors - Fire behavior - Fire control - Hydration - SCBA & safety equipment training - Heat stress management - Ignition sources - Information on fire gases - Container management - Ignition sources - Information on fire gases - Container operations - Heat stress - Thermal imaging camera usage - Recognition of pre-flashover conditions - Nozzle techniques - Overall safety	7,800.00	7,800.00



 Quotation no.
 Date of offer

 136225890R2
 10/11/2022

Note: Estimated freight charge only, actual amount to be determined at time of shipment. value excl. Sales Tax let Sales Tax	6,171.00		6,171.00
0.000			252,848.78 25,284.48
al amount			278,133.26
mediately if there are any discrepancies. This knowledgement and note constitutes the entire reement with respect to the contemplated insaction and supersedes all previous gotiations, proposals, writings, advertisements, publications.			
aeger, Inc. and the Customer agree that the rchase of any product or service pursuant to see document is subject to the attached terms d conditions, which are incorporated by ference.			
	EASE CHECK THIS QUOTE CAREFULLY FOR CURACY IN PRICING, PART # AND SCRIPTION. Contact Customer Service mediately if there are any discrepancies. This knowledgement and note constitutes the entire reement with respect to the contemplated insaction and supersedes all previous gotiations, proposals, writings, advertisements, publications. Reger, Inc. and the Customer agree that the rchase of any product or service pursuant to so document is subject to the attached terms d conditions, which are incorporated by	EASE CHECK THIS QUOTE CAREFULLY FOR CURACY IN PRICING, PART # AND SCRIPTION. Contact Customer Service mediately if there are any discrepancies. This knowledgement and note constitutes the entire reement with respect to the contemplated insaction and supersedes all previous gotiations, proposals, writings, advertisements, publications. Reger, Inc. and the Customer agree that the rchase of any product or service pursuant to so document is subject to the attached terms disconditions, which are incorporated by	EASE CHECK THIS QUOTE CAREFULLY FOR CURACY IN PRICING, PART # AND SCRIPTION. Contact Customer Service mediately if there are any discrepancies. This knowledgement and note constitutes the entire reement with respect to the contemplated insaction and supersedes all previous gotiations, proposals, writings, advertisements, publications. Reger, Inc. and the Customer agree that the rchase of any product or service pursuant to so document is subject to the attached terms d conditions, which are incorporated by



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Quotation no. 136225890R2 | 10/11/2022

Date of offer

Part no. Description	Unit price USD	Total price USE
Delivery Time: 45 - 47 Weeks ARAD (After Receipt of Approved Drawings)		
Draeger continues to strive toward reasonable timeliness of delivery. Due to the COVID-19 pandemic, product demands are greatly escalated, workforce may be reduced, and Draeger may be subject to government orders impacting delivery schedule and, as a result, trigger the Force Majeure provisions under Section 7 of Draeger's standard terms and conditions.		
In the event the freight carrier imposes extraordinary charge for shipment in excess of the usual and customary charges for such shipment, the customer would bear the cost of such extraordinary charges.		
Offer valid until: 12/11/2022		
Payment terms to be determined based on credit approval		
	Draeger continues to strive toward reasonable timeliness of delivery. Due to the COVID-19 pandemic, product demands are greatly escalated, workforce may be reduced, and Draeger may be subject to government orders impacting delivery schedule and, as a result, trigger the Force Majeure provisions under Section 7 of Draeger's standard terms and conditions. In the event the freight carrier imposes extraordinary charge for shipment in excess of the usual and customary charges for such shipment, the customer would bear the cost of such extraordinary charges. Offer valid until: 12/11/2022	Delivery Time: 45 - 47 Weeks ARAD (After Receipt of Approved Drawings) Draeger continues to strive toward reasonable timeliness of delivery. Due to the COVID-19 pandemic, product demands are greatly escalated, workforce may be reduced, and Draeger may be subject to government orders impacting delivery schedule and, as a result, trigger the Force Majeure provisions under Section 7 of Draeger's standard terms and conditions. In the event the freight carrier imposes extraordinary charge for shipment in excess of the usual and customary charges for such shipment, the customer would bear the cost of such extraordinary charges. Offer valid until: 12/11/2022



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 Quotation no.
 Date of offer

 136225890R2
 10/11/2022

Quant.	Part no. Description	Unit price USD	Total price USD
	Notes: 1) Please note pricing does not take into consideration any prevailing wage requirements, unless communicated to Drager beforehand. If a prevailing wage requirement exists, customer will provide this information prior to PO submittal to Drager. Pricing will be subject to change. 2) All funds are in US Dollars. 3) Bonding price, if required, not included. 4) Local, state, or federal taxes are included. 5) Price information valid 60 days from date on form. 6) Any building or electrical contractor permits are responsibility of customer and are not included. 7) Warranty is 12 months after handover. 8) Training Systems which have completed fabrication but cannot be delivered due to delays on the part of the customer, may be charged a Storage Fee in the amount of 2% of the project value, to be assessed every thirty days after an initial 30 day free storage period has passed, until delivery is possible. 9) Milestone Payment terms: A. 25% of total project price will be invoiced on notice to proceed. B. 50% of total project price will be invoiced when equipment is shipped. C. 25% will be invoiced when installation and training are complete and system is handed over.		

- 1. GENERAL. These terms and conditions are integral to the agreement governing the sale and purchase of goods ("Goods") and service ("Service") between the seller, Draeger, Inc. ("Draeger") and the purchaser ("Customer"). Goods and Service are referred to herein collectively as "Product." The agreement governing such sale and purchase of Product ("Agreement") consists of the following, all of which are hereby incorporated herein by reference: (i) these terms and conditions, (ii) the written sale or service agreement, if any, signed by Draeger and Customer (referred to herein singularly as "Party" and collectively as the "Parties"), including schedules thereto, that is in effect on the date of the applicable purchase order is delivered to Draeger, and any amendments thereto ("Contract Document"), (iii) any price quotes, and (iv) the purchase order submitted by Customer ("PO"); provided, however, Draeger shall not be bound by any terms, conditions, or other provisions in a PO that are different from, in addition to, or inconsistent with the other provisions of this Agreement.
- 2. PRICES. Prices are as stated in the Contract Document. If no Contract Document is in effect at the time of order fulfillment, the prices are as stated on the applicable price quotes; provided, that such prices are only valid for thirty (30) days from the date of quote. In all other cases, prices are those currently effect on price list at time of shipment. Unless otherwise stated in writing by Draeger, prices include the cost of standard domestic packing. Prices exclude charges for freight, unloading, storage, insurance, taxes, excises, fees, duties, or other charges related to Product. Customer shall bear cost of all applicable sales, use, property, excise, and manufacturer's taxes and any duties, license or similar fees, which may be imposed upon the sale, use, or performance of the Product.

3. PAYMENT TERMS.

(a) Unless otherwise agreed in writing, the Customer shall make payment in full without any set-off (for any reason) no later than thirty (30) days from the date of invoice in United States Dollars ("USD"). Partial shipments of Goods shall be invoiced as shipped. Draeger reserves the right to require (i) payment in advance, (ii) cash on delivery, or (iii) a modification of credit terms. Notwithstanding the foregoing, orders paid for by credit card shall be charged and paid for at that time of order.

(b) Draeger reserves the right in the event of late payment: (i) to suspend all deliveries and/or Service or cancel any of its outstanding obligations under the Agreement; (ii) to charge interest on the late payment calculated on a day to day basis until the actual date of payment at the lower of (A) an annual rate of twelve percent (12%) or (B) the maximum rate allowed by law. Such remedies shall be in addition to any other rights or remedies available to Draeger under the law.

(c) If Customer pays less than the full amount due, such payment shall be applied toward the outstanding balance. Draeger's acceptance of part of the amount due, shall not interfere with Draeger's right to recover the balance of the amount due, or to pursue any other right or remedy under the law.

(d) All Customer orders are subject to credit approval by Draeger.

4. DELIVERY, INSTALLATION, RISK, AND TITLE.

(a) Products will be delivered FCA (2010 INCOTERMS) point of origin, for capital equipment and shipping point for all other Product. Delivery, installation, and completion dates are only approximate and Draeger shall not be liable for failure to meet such dates. Notwithstanding the foregoing, Draeger shall use reasonable efforts to meet quoted delivery, installation, and completion dates. Partial shipments may be made at Customer's request or in Draeger's sole discretion.

(b) Unless stated otherwise in writing by Draeger, freight and transportation costs, including standard ground transportation, packing, custom duties, and other similar charges, shall be borne as follows: (i) for PO orders equal to or less than \$15,000, Customer shall bear all such costs, (ii) for PO orders greater than \$15,000, Draeger shall bear all such costs. Notwithstanding the foregoing, in the event Customer requests an expedited order, Customer shall bear the additional costs.

(c) Draeger shall bear risk of loss or damage to Goods during shipment until delivery of Goods or, if earlier, the date as of which Draeger makes a commercially reasonable attempt to deliver Goods.

(d) Customer shall use commercially reasonable efforts to allow for timely delivery of goods, including, without limitation, providing instructions, granting access during Customer's business hours (or such other time agreed by the Parties), and obtaining any required licenses or permits.

(e) Customer's sole remedy for non-delivery of Goods due to non-delivery by Draeger shall be replacement of Goods.

(f) Installation costs shall be included in the price of Goods, unless indicated as a separate Service on the Contract Document or quote, as applicable. Customer shall be responsible for ensuring that the installation site is fully prepared prior to installation and for bearing all costs necessary to prepare site for installation in accordance with Draeger's instructions, including without limitation, (i) engaging in any require labor and acquiring any materials, (ii) if Goods are to be connected to Customer's network, ensuring that such network meets all specifications of the network requirements and specifications provided to Customer by Draeger, which are hereby incorporated herein by reference, and is fully functioning as mandated by all manual and other instructions provided by Draeger, and (iii) ensuring compliance with all government requirements, including without limitation, all certifications, and approvals for installation and operation. Customer shall provide to Draeger or its subcontractor, as applicable, access to the installation site and, if required, safe and secure space on site for storage of Goods and equipment prior to and during installation.

 ACCEPTANCE. Customer shall inspect Goods received and notify Draeger of any nonconforming Goods prior to acceptance. Goods shall be deemed to be accepted by Customer fifteen (15) days from date of delivery; provided however, that (i) if earlier,

acceptance shall occur immediately on the first day Customer uses Product, or (ii) with respect to a Good requiring installation (other than connection to customer network), the earlier of five (5) days after installation or thirty (30) days after delivery. Installation shall be deemed to be completed upon final verification under Draeger's standard procedures that Goods meet all applicable written performance obligations. For this purpose "nonconforming Goods" means (i) Goods shipped that are different from those identified on Draeger's sales order confirmation and (ii) Goods with label or packaging that incorrectly identifies contents. Draeger shall, at its sole discretion, replace nonconforming Goods with conforming Goods or credit or refund price of nonconforming Goods. Return of nonconforming Goods shall be conducted by Customer in accordance with Draeger's instructions. Draeger shall bear the shipping costs related to return and replacement of nonconforming Goods.

6. CHANGES AND RETURNS.

(a) Orders may not be changed or cancelled after PO is accepted by Draeger.

(b) Draeger reserves the right, subject to written notice, to substitute Goods or change specifications of Goods, which, in Draeger's judgment, does not materially affect the installation, performance, function, or price thereof.

(c) Goods may only be returned with prior authorization from Draeger. Eligible returns must follow the Return Material Authorization process in effect at the time of return as specified at https://www.draeger.com/Library/Content/RMA-Process-Safety_11192018.pdf and which are hereby incorporated herein by reference ("RMA Process"). Unless warranty applies, Customer agrees to pay Service charges related to repair and replacement of Goods, including, without limitation, restocking fees.

7. DELAY OR FAILURE TO PERFORM OBLIGATIONS.

(a) Draeger shall not be deemed to be in breach or otherwise liable for any delay or failure in performance of any of its obligations under this Agreement caused, in whole or in part, by any act or omission of Customer or its agents, subcontractors, consultants, or employees.

(b) Neither Party shall be liable for failure to perform obligations (except for payment obligations) under this Agreement to the extent that such failure arises out of events beyond its reasonable control including, but not limited to, acts of government or compliance with any governmental laws, rules or regulations, acts of God or the public, war, terrorist threats or acts, civil disturbance, fire, or other casualty, strike or labor dispute or unavailability of labor, carriers, raw materials, power, or supplies. Any delivery date may be extended, at Draeger's option, to the extent of any delay resulting from any such event.

8. WARRANTY.

(a) Goods. Draeger warrants that under normal use and with prescribed maintenance, storage, and care, Goods are free from defects in material and workmanship for the warranty period. Except as provided in a separate warranty statement in Goods manual or otherwise provided with Goods, the warranty period for new capital equipment is twelve (12) months from date of delivery and disposable and consumable Goods (excluding sensors) are warranted at time of delivery only. All other Goods are warranted for ninety (90) days from (i) date of delivery or (ii) in the case of software, date of implementation sign-off, or first productive use. Warranty is conditioned on (i) Customer providing immediate written notice of warranty related claim to Draeger and following RMA Process, (ii) no repairs, modifications, or alterations being made to Goods other than by Draeger or its authorized representatives (iii) Customer handling, using, storing, installing, operating, cleaning, and maintaining Goods in compliance with the instructions and specifications provided with the Goods or incorporated into this Agreement, (iv) use of Goods only for the use intended by Draeger, (v) defect not related to attachment of Goods to non-Draeger supplied equipment or to Customer's network issues, (vi) Customer having fulfilled its payment obligations for Goods, and (vii) an inspection by Draeger that reveals that the Customer's claim is valid under the terms of the warranty. Customer's remedy for a breach of this warranty is limited to repair, replacement, or credit or refund, at the sole option of Draeger. Repair or replacement may be with parts or product that are new, used, or refurbished. Repairs or replacements shall not interrupt, extend, or prolong the term of the warranty,

(b) Service. Draeger warrants that the Service shall be performed in a professional manner in accordance with generally recognized industry standards for similar service. Claims for breach of this Service warranty must be submitted to Draeger in writing within ninety (90) days of the completion of Service. Customer's remedy for breach of Service warranty is limited to performance or credit or refund, at the sole option of Draeger.

(c) Third Party Product. If the Agreement includes the sale of third-party product not manufactured by Draeger or any of its affiliates, such products are provided to Customer solely at the direction of Customer with no recommendation by Draeger. Except as expressly provided otherwise in the Agreement, Draeger makes no warranty for any third-party product. Customer's sole warranty for any third-party product, if any, is the original manufacturer's warranty, which Draeger agrees to pass on to Customer, as applicable. The obligation of Customer to pay Draeger for the third-party product is absolute and unconditional, and Customer waives and releases Draeger from all claims, damages, and losses arising out of such third-party product regardless of any claims Customer may have regarding such third-party product.

(d) No Other Warranties. THE WARRANTIES IN THIS SECTION 8 ARE THE SOLE AND EXCLUSIVE WARRANTIES MADE WITH RESPECT TO PRODUCT. DRAEGER MAKES NO OTHER WARRANTY EXPRESS OR IMPLIED, INCLUDING WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE, TITLE, NONINFRINGEMENT, COURSE OF DEALING, AND USAGE OF TRADE. DRAEGER DOES NOT

WARRANT OR GUARANTEE THAT ANY PRODUCT WILL BE SECURE FROM CYBER THREATS HACKING OR SIMILARLY MALICIOUS ACTIVITY, DRAEGER DOES NOT WARRANT ANY CUSTOMER OR THIRD-PARTY PROVIDED NETWORK OR THE PERFORMANCE OF PRODUCT AS IMPACTED BY SUCH NETWORK CONNECTION.

- 9. INDEMNITY. Draeger and Customer (each as "Indemnitor") shall indemnify the other Party and its affiliates (collectively "Indemnitee") from and against all third-party claims alleging bodily injury, death, or damage to the third-party's tangible property, but only to the extent caused by the Indemnitor's negligence or willful misconduct or omissions. If the injury or damages is caused by the Parties' joint or contributory negligence, the loss and expenses shall be borne by each Party in proportion to its degree of fault. No part of the Customer's sites is considered third-party property for purposes of this indemnity. Indemnitee shall provide Indemnitor with prompt written notice of any third-party claims covered by this Section 9. Indemnitor has the unrestricted right to select and hire counsel and the exclusive right to conduct the legal defense or settle the claim on the Indemnitee's behalf. The Indemnitee shall not make any admissions that might be prejudicial to the Indemnitor and shall not enter in a settlement without the express permission of the Indemnitor.
- 10. INSURANCE. If during the term of the Agreement, Draeger may need access to Customer's premises to perform Service or for other reasons, Customer shall, at its own expense, maintain and carry insurance in full force and effect which includes, but is not limited to, commercial general liability in a sum no less than \$1,000,000 per occurrence and \$5,000,000 in the aggregate with financially sound and reputable insurers. Upon Draeger's request, Customer shall provide Draeger with a certificate of insurance from Customer's insurer evidencing the insurance coverage specified in this Agreement. The certificate of insurance shall name Draeger as an additional insured. Customer shall provide Draeger with thirty (30) days' advance written notice in the event of a cancellation or material change in Customer's insurance policy. Except where prohibited by law, Customer shall require its insurer to waive all rights of subrogation against Draeger's insurers and Draeger.
- 11. LIMITATION OF LIABILITY. IN NO EVENT SHALL ANY PARTY BE LIABLE TO THE OTHER PARTY OR THEIR AFFILIATES, WHETHER IN CONTRACT, TORT (INCLUDING NEGLIGENCE), STRICT LIABILITY, INDEMNITY OR ANY OTHER LEGAL THEORY, FOR LOST PROFITS OR LOST STORED, TRANSMITTED OR RECORDED DATA OR FOR ANY SPECIAL, CONSEQUENTIAL, INCIDENTAL, PUNITIVE, OR EXEMPLARY DAMAGES, EXCEPT AS EXPRESSLY STATED IN THIS AGREEMENT, WITH RESPECT TO ANY MATTERS RELATING TO THIS AGREEMENT, REGARDLESS OF WHETHER THE OTHER HAS BEEN ADVISED OF THE POSSIBILITY OF THE SAME. DRAEGER'S MAXIMUM LIABILITY UNDER THIS AGREEMENT IS THE ACTUAL PURCHASE PRICE RECEIVED BY DRAEGER FOR THE PRODUCT THAT GIVES RISE TO THE CLAIM.
- TRADEMARK, OTHER INFRINGEMENT 12. PATENT, AND CLAIMS. Draeger will, at its option and expense, defend any claim, suit, or proceeding brought against Customer alleging any Draeger manufactured Good violates any patent, trademark, or copyright; provided that Customer notifies Draeger in writing of the alleged claim within five (5) days, after Customer becomes aware of the allegation. Customer shall give Draeger information, assistance, and exclusive authority to fully control the defense and settlement of such claims. Draeger shall, at its own expense, defend and/or settle such claims, procure for Customer the right to use the Good, or remove or modify them to avoid infringement. If none of these alternatives are available on terms reasonable to Draeger, then Customer shall return the Product to Draeger and Draeger shall refund to Customer the purchase price paid by Customer, less reasonable depreciation for Customer's use of the Product. This indemnity shall not apply if Customer modifies or combines, operates or uses the Good with any product, data, software, apparatus, or program not provided by Draeger and Customer shall indemnify and hold Draeger harmless against any liability or expense, including reasonable attorneys' fees, incurred by Draeger in connection therewith.
- 13. RIGHTS IN SOFTWARE, DOCUMENTATION, AND INTELLECTUAL PROPERTY. To the extent software, data or other documentation or information (collectively, "Software") is embedded in or delivered with any Goods sold under this Agreement, the sale of such Goods shall not constitute the transfer of the ownership rights in such Software. The Software shall remain Draeger's property and Draeger grants to Customer a non-exclusive, non-transferable license solely to use the Software for the purpose, and in the manner, for which the Product Software was designed and produced and shall not modify, reverse engineer, or create derivative works based on any of the Software, or permit any third-party to do so. In addition, to the extent any third-party software is included in the Software, Customer will comply with any third-party software license terms provided by Draeger to Customer. Software that is provided separately to Customer as a Product is not included under this Section 13, but is governed by a separate license agreement, and may be subject to a licensing fee.
- 14. DATA PROTECTION. The Parties agree to comply with any privacy and data protection laws, including without limitation the General Data Protection Regulation (GDPR), to the extent relevant to the exchange of data between the Parties or storage or exchange of data in connection with Product provided hereunder.
- 15. TERMINATION. In addition to any remedies that may be provided under these terms and conditions, Draeger may terminate this Agreement or any part thereof with immediate effect upon written notice to Customer, if Customer: (i) fails to pay any amount when due under this Agreement and such failure continues for thirty (30) days

after Customer's receipt of written notice of nonpayment; (ii) has not otherwise performed or complied with any of this Agreement, in whole or in part; (iii) becomes insolvent, files a petition for bankruptcy or commences or has commenced against it proceedings relating to bankruptcy, receivership, reorganization or assignment for the benefit of creditors; or (iv) undergoes a change of control or ownership. Provisions of this Agreement which by their nature should apply beyond its termination or expiration will remain in force after any termination or expiration of this Agreement.

14. CONFIDENTIAL INFORMATION. All non-public, confidential or proprietary information of Draeger, including but not limited to specifications, samples, patterns, designs, plans, drawings, documents, data, business operations, customer lists, pricing, discounts or rebates, disclosed by Draeger to Customer, whether disclosed orally or disclosed or accessed in written, electronic or other form or media, and whether or not marked, designated or otherwise identified as "confidential" in connection with this Agreement is confidential, solely for the use of performing this Agreement and may not be disclosed or copied unless authorized in advance by Draeger in writing. This Section does not apply to information that is: (a) in the public domain; (b) known to Customer at the time of disclosure; or (c) rightfully obtained by Customer on a non-confidential basis from a third-party.

16. OTHER TERMS.

- (a) Compliance with Laws. Customer shall comply with all applicable laws and regulations, including, but not limited to, any laws and regulations relating to the import, export, or re-export of any Product or associated technical data.
- (b) Benefit and Assignment. Neither Party may assign, subcontract, or delegate any rights or obligations under this Agreement unless stated in the Agreement, without the prior written consent of the other Party. Draeger may assign any of its rights and obligations under this Agreement to one of its affiliates without notice to, or consent of, Customer. This Agreement shall inure to and be binding on the Parties and their respective successors, permitted assigns, and legal representatives.
- (c) Modification. This Agreement may not be changed, modified, or amended, except in writing signed by duly authorized representatives of the Parties.
- (d) Governing Law, Venue, and Waiver of Jury Trial. This Agreement shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania, without giving effect to any conflict of law provisions. The Parties hereto hereby agree that the application of the United Nations Convention on Contracts for the International Sale of Goods does not apply to this Agreement and is expressly excluded. Any legal suit, action, or proceeding arising out of or relating to this Agreement shall be brought before a court of competent of jurisdiction located in the Commonwealth of Pennsylvania. The Parties irrevocably submit to the exclusive jurisdiction of such courts in any such suit, action, or proceeding. EACH PARTY WAIVES ALL RIGHTS TO A TRIAL BY JURY IN CONNECTION WITH ANY DISPUTE ARISING UNDER THIS AGREEMENT.
- (e) Integration and Survival. This Agreement together with any attachments or other documents expressly incorporated by reference herein, constitute the entire agreement with respect to the subject matter hereof, and supersede any and all prior agreements, understandings, and communications between the Parties with respect to the Product. The terms of this Agreement that by their nature are intended to survive its expiration will continue in full force and effect after its expiration.
- (f) Severability; Headings. No provision of this Agreement, which may be deemed unenforceable, will in any way invalidate any other portion or provision of this Agreement. Section headings are for reference only and will have no substantive effect.
- (g) Walver. No waiver of any of the provisions of this Agreement is effective unless explicitly set forth in writing and signed by the Parties. No failure and no delay in exercising, on the part of any Party, any right under this Agreement will operate as a waiver thereof, nor will any single or partial exercise of any right preclude the further exercise of any other right.
- (h) Relationship of the Parties. The relationship between the Parties is that of independent contractors. Nothing contained in this Agreement shall be construed as creating any agency, partnership, joint venture or other form of joint enterprise, employment, or fiduciary relationship between the Parties, and neither Party shall have authority to contract for or bind the other Party in any manner whatsoever.
- (i) Injunction. Customer agrees that the remedies at law may be inadequate to protect Draeger against any actual or threatened breach of Sections 12 and 14 of this Agreement, and, without prejudice to any other rights and remedies otherwise available, Draeger will be entitled to seek injunctive relief.
- (j) Limitation of Actions. Any action against Draeger arising out of this Agreement shall be commenced within one (1) year from the date such cause of action has accrued, otherwise the same shall be barred.
- (k) No Third-Party Beneficiaries. This Agreement is for the sole benefit of the Parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of this Agreement.
- (i) Notices. Notices shall be in writing and shall be deemed served upon receipt and shall be delivered in person or by nationally recognized courier or certified mail to Draeger, Inc. 3135 Quarry Road, Telford, PA 18969, Attention CEO with a copy to the same address to the Attention of General Counsel (such copy shall not constitute service or process).



ES PAD REQUIREMENTS ACKNOWLEDGEMENT FORM

FIRE TRAINING SYSTEM

Regarding site-preparation for a Drager Fire Training System, the customer is responsible for all site-work requirements and/or costs for the system. The customer is responsible for compliance with local building requirements regarding permits, inspections, approvals, and any costs associated with the aforementioned. Site-specific engineering drawings and/or certifications and local-stamped drawings are *not* included in the price. Concrete footing and/or pad design and installation costs and/or associated paving costs are *not* included in the proposal and are the responsibility of the customer.

Drager will provide a point-load drawing with every pre-sales package. The point-loads shown are based on container tare weights, with allowances made for ancillary structures. No wind-loads or soil analysis are taken in to consideration for these loads. The drawing displays the minimum load of the Drager Fire Training System. It will be necessary to source an engineer that will provide the site-preparation and foundation drawings to properly support the structure(s).

PLEASE NOTE: Pad must be true-level to ensure stairs land at the required height of the pad.

Submitted by :	Phone No. :	
Customer Signature	Email :	
Date :	Customer Title :	

CUSTOMER INITIALS (to be initialed when document exceeds a single page)

Change Log

Change notes					
Rev 00: Initial Release – New Document					
Rev 01: Added note regarding height of pad					

Status	rev. ind.	effective date	number	Publisher	page/of
Effective	01	01/14/19	DIH OG3020 A05	Draeger Inc.	1/1

(Rev. October 2018) Department of the Treasury Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

-	1 Name (as shown on your income tax return), Name is required on this line	; do not leave this line blank,								_		
	Draeger, Inc.	AD CHACK AND										
	2 Business name/disregarded entity name, if different from above											
3ge 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.						4 Exemptions (codes apply only to certain entitles, not individuals; see					
d uo si	Individual/sole proprietor or C Corporation S Corporation Partnership T single-member LLC						instructions on page 3): Frust/estate Exempt payee code (if any) 5					
tion	☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶									-		
Print or type. See Specific Instructions on page	Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not be another LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the another LLC that is not disregarded from the owner for U.S. federal tax purposes, Otherwise, a single-member is disregarded from the owner should check the appropriate box for the tax classification of its owner.						code (if any)					
Seci	☐ Other (see instructions) ▶	Transaction Transaction			_	-	to accoun	100		outsid	e the U.S.)	
S	5 Address (number, street, and apt. or suite no.) See instructions.		Requester'	s nan	e and	add	dress (o	otion	al)			
Š	3135 Quarry Rd											
	6 City, state, and ZIP code											
	Telford, PA 18969-1042 7 List account number(s) here (optional)					_		_		-		
111	/ List account number(s) nere (optional)											
Par	Taxpayer Identification Number (TIN)		-	_	_	-	_		-	-		
	your TIN in the appropriate box. The TIN provided must match the n	ame given on line 1 to av	old S	ocial	secur	ity r	umber				7	
backup	o withholding. For individuals, this is generally your social security n	umber (SSN), However, f	ora	T								
resider	nt alien, sole proprietor, or disregarded entity, see the instructions for s, it is your employer identification number (EIN). If you do not have	or Part I, later, For other a number, see <i>How to ge</i>	ta			7		-				
TIN, la		3 (13) (23) (32) (32)	or									
	: If the account is in more than one name, see the instructions for line 1. Also see What Name and					entif	ication	num	ber			
Numbe	er To Give the Requester for guidelines on whose number to enter.		2	3	_	1	6 9	9	0	9	6	
Part	Certification							_	(4)			
100	penalties of perjury, I certify that:				_	_			_	_		
2. I am Serv	number shown on this form is my correct taxpayer identification number subject to backup withholding because: (a) I am exempt from brice (IRS) that I am subject to backup withholding as a result of a fail	ackup withholding, or (b)	I have not	beer	noti	fied	by the	Inte	rnal ied r	Rev	enue nat I am	
	onger subject to backup withholding; and											
	a U.S. citizen or other U.S. person (defined below); and	F. F	an the secondaria									
	FATCA code(s) entered on this form (if any) indicating that I am exer				(Electrical)			20.74	e com	m	elet l'éven	
you hav	cation instructions. You must cross out item 2 above if you have been we falled to report all interest and dividends on your tax return. For real tion or abandonment of secured property, cancellation of debt, contribu- n	estate transactions, item 2 utions to an individual retir	does not a ement arrar	pply.	For n	RA),	gage In and ge	tere: nera	st pa	id, aym	ents	
Sign	Signature of		18.75	70	200	7-	1	20	22			
Here	U.S. person >		Date >	76	v		1/		-	_		
	eral Instructions	 Form 1099-DIV (div funds) 	vidends, in	cludii	ng the	ose	from si	tock	s or	muti	ual	
noted.	references are to the Internal Revenue Code unless otherwise	 Form 1099-MISC (proceeds) 	various typ	es of	Inco	me,	prizes,	aw	ards	or g	gross	
related	developments. For the latest information about developments to Form W-9 and its instructions, such as legislation enacted ey were published, go to www.irs.gov/FormW9.	 Form 1099-B (stock transactions by broke 	ers)						other			
		• Form 1099-S (proc	Commence and the second					1		-		
G. (1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	ose of Form	 Form 1099-K (mere Form 1098 (home) 					The state of the last					
informa	vidual or entity (Form W-9 requester) who is required to file an ation return with the IRS must obtain your correct taxpayer cation number (TIN) which may be your social security number	1098-T (tuition) Form 1099-C (cand			st), 10	196	-E (stud	ient	IOH	inte	rest),	
(SSN).	individual taxpayer identification number (ITIN), adoption	 Form 1099-C (cand Form 1099-A (acqu 		4.00	nme	nt o	fspour	od r	rone	ertso		
(EIN), to	er identification number (ATIN), or employer identification number o report on an information return the amount paid to you, or other t reportable on an information return. Examples of information	Use Form W-9 onl allen), to provide you	y if you are	a U.				100		10.00	nt	
	include, but are not limited to, the following.	If you do not return			ne re	que	ster wit	ha	TIN,	you	might	

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

• Form 1099-INT (interest earned or paid)



CHABOT – LAS POSITAS COMMUNITY COLLEGE DISTRICT

Vendor Profile Application

Please type or print.

If you have any questions regarding this form or the application process, please contact the Purchasing Division at (925) 485-5233

	Part A: Business Question	nnaire	Date: 10/10/2022
1.	Vendor Name: Draeger, Inc.		
2.	Primary Contact: Name Matt Luchetta Phone (626) 614-7975 - E-mail Address matt.luchetta@draeg	Title Regional Sales M _Ext,Fax()_ er.com	anager
3.	Vendor Category Disabled Veteran Minority Owned Small Business Women Owned	 4. Type of Business: a. □ Sole Proprietor (S) □ Jo □ Partnership (P) □ In □ Corporation (C), State wh b. Is it a Non-Profit Organization of the provide Tax-Exemption of the provide Tax-Exempt	ion?
5.	Type of Business: Check the o	ne which best describes your company	:
	□ Broker■ Manufacturer□ Manufacturer's Rep	☐ Wholesaler	□ Retailer
	Service Architect, Engineer, Construction	ction Professional	□ Other
(T	원물 경기 위험 영화 기계 영화 그 그리다고	d. If not, the application will be returne	130 a.s.
7.	Sales Tax Collection Collect all Sale/Use Tax for		Selected Taxes collect Sales Tax apt
	California Seller or Use Tax Pe	ermit Number SRYCH 103-127295	

Do you supply recycled Products?	l Yes ■ No
Part B: Address Questionnaire	
I. General Mailing Address: Address 3135 Quarry Road	
City Telford	State PA Zip 18969 _ 1042
Contact Name Cynthia Ayers	Title US Customer Success Specialist – Safety
Phone (215) 721 _ 5400 Ext	Fax ()
. Remittance Address: Address PO Box 13369	
City Newark	State NJ Zip 07101 _ 3362
Contact Name Ryan Frehulfer	Title Accounting
Phone (215) 721 _5400 Ext	Fax (215) 721 _5410
Part C: Commodity and Service Code	s
Type of commodities or services that your busines	s provides
A STATE OF THE PROPERTY OF THE	ng systems and equipment
Pout D. Completing and Deturbing A.	
Part D: Completing and Returning Ap	prication
1. Name of Person Completing Form	
Name Cathy Pearson	Title Proposal Manager
Phone (346) 802 _6000 Ext	Fax (
Phone (346) 802 _6000 Ext Signature Cathy Pearson	Date 10/10/2022
2. Return Completed Application to:	
	asing Department — Las Positas CCD
7600 Du	ıblin Blvd, 3 rd Floor
	olin, CA 94568 (925) 485-5271
DO NOT COMPLETE – FOR INTERN	AL USE ONLY
	nput/