Full- Time Career Opportunity with Fortune 500 Financial Services Firm

Position Description

Northwestern Mutual Pleasanton is actively seeking ambitious, highly motivated professionals interested in providing a variety of financial security planning solutions (life, disability, long -term care insurance and investments) to individuals, families and businesses in their communities.

As a financial representative with Northwestern Mutual, you will participate in our nationally ranked training program (Training Magazine's "Training Top 125" list, Feb 19, 2013) and have the opportunity to build your client base and earn unlimited compensation, all in a professional and supportive environment. While no financial or insurance product sales experience is necessary, prior exposure to commission sales, customer service and marketing experience may be helpful.

Our company

Northwestern Mutual is a Fortune 500 company with over 155 years of experience. Founded in 1857, our company has lived through the Civil War, the Crash of 1929, the Great Depression, two world wars, and numerous recessions. Our experience is extensive. We are well-positioned to help our clients manage financial risk and achieve financial security in today's complex world.

Accolades:

- "BEST PLACES TO WORK" - Glassdoor.com, December 2012
- “BEST COMPANIES TO SELL FOR NOW" - Selling Power Magazine, Oct/Nov/Dec 2012
- "WORLD'S MOST ADMIRED" Life Insurance COMPANIES - FORTUNE® magazine, March 2, 2012

Northwestern Mutual Provides:

- Valuable exposure to the financial services industry
- Training, Mentoring and ongoing District and Network office support
- Financial assistance with Professional Designations (CLU/ChFC/CFP)
- A comprehensive benefits package including health, life, and disability income insurance, as well as retirement benefits

Insurance and Financial Services Professional’s Responsibilities:

- Conduct a needs based, consultative approach and fact-finding to build a client base
- Present tailored financial security plans and recommendations to clients
- Utilize marketing tools, referral networks and resources to generate new business
- Deliver excellent client service to existing policyholders and prospective clients
- Develop and maintain a professional presence in the communities in which you work
- Participate in agency efforts to support various local community organizations annually

What you can expect:

- Be your own boss, but have the support and experience of a Fortune 500 company behind you
- Work towards professional and personal growth
- Pursue an opportunity for unlimited income, including renewals
- National and Regional recognition/awards programs
- Perform a valuable service to others in your community
- Enjoy personal flexibility and freedom as your business grows

For more information please contact Sashini Ariyathilaka , Director of Recruiting at 925-520-4026 or email me at sashini.ariyathilaka@nm.com